Apple Computer, Inc. Q2'03 Summary Data

| | Q1'03 Actual | | Q2'02 | Q2'02 Actual | | Q2'03 Actual | | | | | |
|--|-----------------------|--------------------------|-----------------------|--------------------------|---|-----------------------|--------------------------|--------------------------------|------------------------|--------------------------------|---------------------------|
| | <u>Units k</u> | Rev \$m | <u>Units k</u> | Rev \$m | | <u>Units k</u> | Rev \$m | <u>Sequent</u> <u>Units</u> | ial Change Revenue | <u>Year/Ye</u> <u>Units</u> | ar Change Revenue |
| Product Summary iMac (1) iBook | 298 186 | \$356 216 | 372 141 | \$448 180 | | 256 133 | \$302 151 | -14% -28% | -15% -30% | -31% -6% | -33% -16% |
| Power Mac G4 PowerBook Peripherals & Other HW Software & Other | 158 101 - | 292 235 218 155 | 211 89 - | 383 198 153 133 | | 156 166 - | 293 353 216 160 | -1% 64% - | 0% 50% -1% 3% | -26% 87% - | -23% 78% 41% 20% |
| Total Apple | 743 | \$1,472 | 813 | \$1,495 | | 711 | \$1,475 | -4% | 0% | -13% | -1% |
| 0 1 5 | TT '- 1 | D ¢ | TI '- 1 | D ¢ | Ī | II '. 1 | D ¢ | | ial Change | | ar Change |
| Operating Segments Americas | <u>Units k</u> 377 | <u>Rev \$m</u> \$738 | <u>Units k</u> 401 | <u>Rev \$m</u> \$737 | | <u>Units k</u> 338 | Rev \$m \$684 | <u>Units</u> -10% | Revenue -7% | <u>Units</u> -16% | Revenue -7% |
| Europe | 202 | 351 | 211 | 365 | | 180 | 338 | -10% | -4% | -15% | -7 <i>%</i> |
| Japan | 71 | 139 | 131 | 227 | | 107 | 220 | 51% | 58% | -18% | -3% |
| Retail | 46 | 148 | 24 | 70 | | 42 | 135 | -9% | -9% | 75% | 93% |
| Other Segments (2) | 47 | 96 | 46 | 96 | - | 44 | 98 | -6% | 2% | -4% | 2% |
| Total Operating Segments | 743 | \$1,472 | 813 | \$1,495 | | 711 | \$1,475 | -4% | 0% | -13% | -1% |

⁽¹⁾ Includes eMac product line.

⁽²⁾ Other Segments include Asia Pacific and FileMaker. Certain amounts in Q2'02 related to recent acquisitions and Internet Services have been reclassified from Other Segments to the Americas segment to conform to the Q2'03 presentation.